

Sample Academic Plan: Business- Real Estate AA/AS Degree (Non-Transfer)

Catalog: 22-23

GE Pattern: Sierra College

Full Time, Total Units: 60

NOTE: This program roadmap represents one possible pathway to complete the program. Please see a counselor to create an academic plan that is customized to meet your needs. This roadmap is not a guarantee of course availability or financial aid applicability. For counseling appointments call (916) 660-7400.

First Year

Semester 1 (14 units)

Course Number	Course Title	Units	Area
BUS 0290	Real Estate Principles	3 units	Major
MATH 0013	Elementary Statistics	4 units	SC Area D2/LS 4
ENGL 0001A	College Read/Write/Research	4 units	SC Area D1/LS 1 & 2
	Elective	3 units	Elective

Semester 2 (15 units)

Course Number	Course Title	Units	Area
BUS 0291	Real Estate Practice	3 units	Major
BUS 0260	Introduction to Business	3 units	Major Elective
BUS 0144/BUS 0201	Accting Fund for Bus Owners/Financial Accting I	3 units	Major
	General Education	3 units	SC Area C
	General Education	3 units	SC Area LS 3

Second Year

Semester 3 (15 units)

Course Number	Course Title	Units	Area
BUS 0292	Legal Aspects of Real Estate	3 units	Major
BUS 0284	Selling Dynamics	3 units	Major
	General Education	3 units	SC Area B
	General Education	3 units	SC Area F
	Elective	3 units	Elective

Semester 4 (16 units)

Course Number	Course Title	Units	Area
BUS 0270	Business Law	3 units	Major
	Elective	3 units	Elective
	General Education	4 units	SC Area A
	General Education	3 units	SC Area E
	Elective	3 units	Elective